



3QFY23 Results Review (Above) | Thursday, 23 November 2023

Upgrade to BUY

(Previously NEUTRAL)

Revised Target Price: RM2.25

(Previously RM1.84)

Sunway Berhad

(5211 | SWB MK) Main | Industrial Products & Services

Brighter Outlook

KEY INVESTMENT HIGHLIGHTS

- 9MFY23 earnings above our expectation
- · Decent earnings growth
- · Higher earnings on yearly basis
- 9MFY23 new sales at RM2.09b
- Earnings forecast revised upwards
- Upgrade to BUY with a revised TP of RM2.25

9MFY23 earnings above our expectation. Sunway Berhad 9MFY23 core net income of RM507.4m came in within consensus expectations but above ours, making up 76% and 85% of consensus and our full year estimates respectively. The positive variance could be attributed to the higher than expected earnings from property development and healthcare division. Note that we have excluded one-off items and distribution for Perpetual Sukuk holders in our core net income calculations.

Decent earnings growth. Sequentially, 3QFY23 core net income was higher at RM191.8m (+14.5%qoq) mainly due to better contribution from property development, property investment and healthcare divisions. Notably, profit before tax (PBT) of property development division was higher (+43.5%qoq) due to earnings recognition from Singapore project. Meanwhile, PBT of property investment division was higher (+63%qoq) due to higher income from its investment properties. Similarly, healthcare division posted higher PBT (+17.8%qoq), underpinned by strong performance of SMC Sunway City and SMC Velocity.

Higher earnings on yearly basis. On yearly basis, 3QFY23 core net income grew by 35%yoy, bringing cumulative earnings in 9MFY23 higher at RM507.4m (+22.6%yoy). The higher earnings were mainly underpinned by property development division, healthcare division and construction division. PBT of property development was higher (+67.9%yoy) mainly due to higher progress billing of ongoing projects as well as earnings recognition from Singapore project. Meanwhile, PBT of healthcare division posted healthy growth of +5.7%yoy as higher contribution from SMC Sunway City and SMC Velocity mitigated start-up losses of SMC Penang and Sunway Sanctuary. On the other hand, construction division posted higher PBT (+5.7%yoy) due to higher progress billing from local construction projects.

9MFY23 new sales at RM2.09b. Sunway Berhad recorded new sales of RM590m in 3QFY23, bringing total new sales to RM2.09b in 9MFY23 which is close to management new sales target of RM2.3b for FY23. New sales momentum was strong, driven mainly by project in Singapore which made up 43% of total new sales in 9MFY23. Looking ahead, new sales momentum is expected to sustain by its local projects and residential Singapore projects namely Terra Hills and The Continuum. On the other hand, unbilled sales stood at RM4.64b in 3QFY23.

| RETURN STATISTICS | |
|---------------------------------|------|
| Price @ 22 Nov 2023 (RM) | 1.94 |
| Expected share price return (%) | 15.4 |
| Expected dividend yield (%) | 3.3 |
| Expected total return (%) | 18.7 |



| INVESTMENT STATISTICS | | | |
|-----------------------|-------|-------|-------|
| FYE Dec | 2023E | 2024F | 2025F |
| Revenue | 5,749 | 6,131 | 6,578 |
| Operating Profit | 758 | 686 | 727 |
| Profit Before Tax | 991 | 713 | 761 |
| Core PATAMI | 680 | 718 | 767 |
| Core EPS | 11.59 | 12.24 | 13.07 |
| DPS | 6.50 | 6.50 | 7.00 |
| Dividend Yield | 3.3% | 3.3% | 3.6% |

| KEY STATISTICS | |
|----------------------------------|---------------|
| FBM KLCI | 1,455.89 |
| Issue shares (m) | 4,889.07 |
| Estimated free float (%) | 25.58 |
| Market Capitalisation (RM'm) | 9,622.36 |
| 52-wk price range | RM1.45-RM2.07 |
| 3-mth average daily volume (m) | 9.07 |
| 3-mth average daily value (RM'm) | 17.56 |
| Top Shareholders (%) | |
| Sungei Way Corp Sdn Bhd | 57.85 |

Analyst

Jessica Low Jze Tieng jessica.low@midf.com.my



Stronger earnings outlook ahead. Earnings outlook for Sunway Berhad is expected to be stronger in FY24 due to lumpy earnings recognition from Singapore projects namely Parc Central. Besides, earnings from healthcare division should remain resilient, driven by organic growth of Sunway Medical Centre Sunway City and contribution from Sunway Medical Centre Penang. The opening of new hospitals namely Sunway Medical Centre Damansara in 4QFY24 and Sunway Medical Centre Ipoh in 1QFY25 will further drive earnings growth of healthcare division. On the other hand, its property investment division should see better earnings going forward due to higher tourist arrival and recovery in domestic tourism.

Upgrade to BUY with a revised TP of RM2.25. We revise our FY23F/24F/25F earnings by +13.5%/+16.6%/+18.5% to factor in the higher contribution from healthcare and property development division. Our **TP** is revised to **RM2.25** from RM1.84 as we update our Sum-of-parts valuation. We upgrade Sunway to **BUY** from NEUTRAL as we see brighter outlook for Sunway Berhad ahead due to (i) strong new sales momentum, (ii) improved property outlook for its Sunway Iskandar in Johor and (iii) better earnings outlook underpinning by various business divisions. Besides, listing of its healthcare division by 2027 will unlock value of its healthcare division. The recent disposal of Ramsay Sime Darby Healthcare by Sime Darby Berhad to Columbia Asia Healthcare Sdn Bhd at price tag of RM5.7b implied Enterprise Value (EV)/EBITDA of 20.1x. Based on similar valuation, we estimate healthcare division of Sunway Berhad to worth at least RM7b-RM8b or RM1.40-RM1.60 per share based on our EBITDA projection for FY24. Hence, we think the deep value in healthcare division should provide catalyst in the medium term.

SUNWAY BERHAD: 3QFY23 RESULTS SUMMARY

| FYE Dec (RM'm, unless otherwise | | Quarterly Results | Cumulative | | |
|---------------------------------|--------|-------------------|------------|---------|-------|
| stated) | 3QFY23 | %YoY | %QoQ | FY23 | %YoY |
| Revenue | 1539.1 | 21.1% | 4.8% | 4,271.0 | 16.6% |
| EBIT | 119.1 | -10.0% | -14.9% | 372.5 | 1.8% |
| Core PBT | 259.3 | 29.0% | 17.6% | 678.3 | 24.5% |
| Net Income | 180.3 | 9.5% | 20.3% | 471.9 | 0.3% |
| Core Net Income | 191.8 | 35.0% | 14.5% | 507.4 | 22.6% |
| EPS (sen) | 3.04 | 8.2% | 19.7% | 8.0 | -0.3% |
| Core EPS (sen) | 3.23 | 33.6% | 14.0% | 8.6 | 27.8% |
| Net DPS (sen) | 0.00 | 0% | -100.0% | 2.0 | 0% |
| NTA/share (RM) | 2.13 | 3% | 1% | 2.1 | 3.2% |
| Net Gearing (x) | 0.54 | NA | NA | 0.54 | NA |
| EBIT Margin | 7.7% | NA | NA | 8.7% | NA |
| Core PBT Margin | 16.8% | NA | NA | 15.9% | NA |

Sum-of-Parts

| Division | Methodology | PER (x) | Stake | Discount | Value (RM m) |
|----------------------|------------------------|---------|-------|----------|--------------|
| Property Development | NPV of profits | n/a | 100% | 20% | 3,479.2 |
| Property Investment | Net Book Value | n/a | 100% | n/a | 2,443.0 |
| Construction | 15x FY24E PER | 15 | 54% | n/a | 656.0 |
| Sunway REIT | Target Price of RM1.70 | n/a | 35% | n/a | 2,008.2 |
| Healthcare | 22x FY24 PER | 22 | 84% | n/a | 3,949.3 |



| Trading and manufacturing | 10x FY24E PER | 10 | 100% | n/a | 303.5 |
|---------------------------|---------------|----|------|-----|----------|
| Quarry & Others | 10x FY24E PER | 10 | 100% | n/a | 340.8 |
| Total SOP | | | | | 13,180.0 |
| Number of shares | | | | | 5,866.0 |
| Target Price (RM) | | | | | 2.25 |
| | | | | | |



FINANCIAL SUMMARY

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|---|---|---|--|---|--|
| Income Statement (RM'm) | 2021A | 2022A | 2023E | 2024F | 2025F |
| Revenue | 3,714 | 5,195 | 5,749 | 6,131 | 6,578 |
| EBIT | 539 | 579 | 758 | 686 | 727 |
| PBT | 539 | 867 | 991 | 713 | 761 |
| Net Income | 2,665 | 673 | 680 | 718 | 767 |
| Core Net Income | 452 | 632 | 680 | 718 | 767 |
| Core EPS (sen) | 7.7 | 10.8 | 11.6 | 12.2 | 13.1 |
| Core PER (x) | 25.2 | 18.0 | 16.7 | 15.8 | 14.8 |
| NTA/share | 1.99 | 2.14 | 2.37 | 2.43 | 2.48 |
| P/NTA | 0.98 | 0.91 | 0.82 | 0.80 | 0.78 |
| | | | | | |
| Balance Sheet (RM'm) | 2021A | 2022A | 2023E | 2024F | 2025F |
| Property, plant and equipment | 1,262 | 1,264 | 1,283 | 1,334 | 1,348 |
| Investment properties | 2,186 | 2,443 | 2,497 | 2,173 | 2,129 |
| Investment in JV | 6,192 | 6,653 | 6,799 | 7,010 | 7,165 |
| Total non-current assets | 17,086 | 18,179 | 18,561 | 19,025 | 19,443 |
| Inventories | 2,422 | 3,280 | 3,345 | 3,512 | 3,590 |
| Cash and bank balances | 2,810 | 1,957 | 2,302 | 2,356 | 2,408 |
| Other assets | 2,766 | 2,642 | 2,455 | 2,487 | 2,459 |
| Total Assets | 25,084 | 26,058 | 26,663 | 27,381 | 27,901 |
| LT Term Loans | 4,021 | 3,537 | 3,856 | 4,049 | 4,332 |
| ST Borrowings | 4,093 | 4,919 | 5,017 | 5,293 | 5,399 |
| Other Liabilities | 3,847 | 4,040 | 3,901 | 3,777 | 3,623 |
| Total Liability | 11,962 | 12,496 | 12,774 | 13,118 | 13,354 |
| • | 5,394 | 5,394 | 5,394 | 5,394 | 5,394 |
| Share capital | | | | | |
| Other Equity | 7,728 | 8,168 | 8,495 | 8,869 | 9,152 |
| Total Equity | 13,122 | 13,562 | 13,889 | 14,263 | 14,546 |
| Equity + Liability | 25,084 | 26,058 | 26,663 | 27 381 | 27 an1 |
| _q, ·, | 20,00-1 | 20,030 | 20,000 | 27,381 | 27,901 |
| | · | | | | |
| Cash Flow (RM'm) | 2021A | 2022A | 2023E | 2024F | 2025F |
| Cash Flow (RM'm) Cash flows from operating activities | 2021A | 2022A | 2023E | 2024F | 2025F |
| Cash Flow (RM'm) Cash flows from operating activities Net income before taxation | 2021A 2852 | 2022A 920 | 2023E 886 | 2024F 906 | 2025F 954 |
| Cash Flow (RM'm) Cash flows from operating activities | 2021A | 2022A | 2023E | 2024F | 2025F |
| Cash Flow (RM'm) Cash flows from operating activities Net income before taxation Net cash from operating activities | 2021A 2852 | 2022A 920 | 2023E 886 | 2024F 906 | 2025F 954 |
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| Cash Flow (RM'm) Cash flows from operating activities Net income before taxation Net cash from operating activities Cash flows from investing activities Acquisition of property, plant and | 2021A 2852 | 2022A 920 | 2023E 886 | 2024F 906 | 2025F 954 |
| Cash Flow (RM'm) Cash flows from operating activities Net income before taxation Net cash from operating activities Cash flows from investing activities Acquisition of property, plant and equipment | 2021A 2852 979 | 2022A 920 395 | 2023E 886 391 | 2024F 906 396 | 2025F 954 388 -103 |
| Cash Flow (RM'm) Cash flows from operating activities Net income before taxation Net cash from operating activities Cash flows from investing activities Acquisition of property, plant and | 2021A 2852 979 | 2022A 920 395 | 2023E 886 391 | 2024F 906 396 | 2025F 954 388 |
| Cash Flow (RM'm) Cash flows from operating activities Net income before taxation Net cash from operating activities Cash flows from investing activities Acquisition of property, plant and equipment Net cash used in investing activities | 2021A 2852 979 | 2022A 920 395 | 2023E 886 391 | 2024F 906 396 | 2025F 954 388 -103 |
| Cash Flow (RM'm) Cash flows from operating activities Net income before taxation Net cash from operating activities Cash flows from investing activities Acquisition of property, plant and equipment Net cash used in investing activities Cash flows from financing activities | 2021A 2852 979 -344 -1280 | 920 395 -111 -1069 | 2023E 886 391 -112 -1090 | 2024F 906 396 -119 -971 | 2025F 954 388 -103 -738 |
| Cash Flow (RM'm) Cash flows from operating activities Net income before taxation Net cash from operating activities Cash flows from investing activities Acquisition of property, plant and equipment Net cash used in investing activities Cash flows from financing activities Net cash from/(used in) financing | 2021A 2852 979 | 2022A 920 395 | 2023E 886 391 | 2024F 906 396 | 2025F 954 388 -103 |
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| Cash Flow (RM'm) Cash flows from operating activities Net income before taxation Net cash from operating activities Cash flows from investing activities Acquisition of property, plant and equipment Net cash used in investing activities Cash flows from financing activities Net cash from/(used in) financing activities Net increase/(decrease) in cash and | 2021A 2852 979 -344 -1280 | 920 395 -111 -1069 | 2023E 886 391 -112 -1090 | 2024F 906 396 -119 -971 | 2025F 954 388 -103 -738 |
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Source: Bloomberg, MIDFR



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| MIDF AMANAH INVESTMENT BANK: GUIDE TO RECOMMENDATIONS | | | | | |
|---|---|--|--|--|--|
| STOCK RECOMMENDATIONS | | | | | |
| BUY | Total return is expected to be >10% over the next 12 months. | | | | |
| TRADING BUY | Stock price is expected to \textit{rise} by >10% within 3-months after a Trading Buy rating has been assigned due to positive newsflow. | | | | |
| NEUTRAL | Total return is expected to be between -10% and +10% over the next 12 months. | | | | |
| SELL | Total return is expected to be <-10% over the next 12 months. | | | | |
| TRADING SELL | Stock price is expected to fall by >10% within 3-months after a Trading Sell rating has been assigned due to negative newsflow. | | | | |
| SECTOR RECOMMENDATIONS | | | | | |
| POSITIVE | The sector is expected to outperform the overall market over the next 12 months. | | | | |
| NEUTRAL | The sector is to perform in line with the overall market over the next 12 months. | | | | |
| NEGATIVE | The sector is expected to underperform the overall market over the next 12 months. | | | | |
| ESG RECOMMENDATIONS* - sou | ESG RECOMMENDATIONS* - source Bursa Malaysia and FTSE Russell | | | | |
| ጵጵጵ | Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell | | | | |
| ☆☆☆ | Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell | | | | |
| ☆☆ | Top 51%- 75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell | | | | |
| ☆ | Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell | | | | |

^{*} ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology